

SAILSetc

Europe's largest and leading manufacturer, stockist and supplier of top quality equipment for remote controlled yachts

partners: graham & lorna bantock

Simon Farren
Reverie
Marks Tey
Colchester
Essex

8th January 2007

Dear Simon,

Just to say thanks for prompting us to loan one of our boats for your use at the show this week. We hope it attracts folk to your stand and helps show off your skills to full advantage.

Some background to the boat:

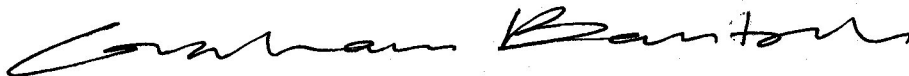
Design name PRIME NUMBER, International Marblehead Class. A sister ship placed 3rd in the 2006 world championship sailed by a guy who had not raced in this class before. An incredible achievement for him and the boat.

Although we have been producing this design since 2002 using traditional hand lamination into a female mould, the switch to having Reverie make the autoclaved pre-preg hulls over the last year has led directly to a reduction in hull weight, an increase in stiffness, strength and durability. Indeed for the larger boat you build for us we have found a 25% weight reduction alongside a significant increase in stiffness and strength. We look forward to similar gains for hulls from the new mould you are making for us now.

These gains have offset the higher cost of going down this route but in fact these are not the only gains. The saving in our own workshop time achieved by sub-contracting this part of our production, the excellent dimensional repeatability, and the higher state of completion achieved 'out of the mould' have freed up our time for other things so we can attend to keeping our boats at the top of their class.

In all we are very pleased with the product, the way you have been able to respond to our wishes to develop the process, and your own attention to detail.

Many thanks to you and your staff,



Graham Bantock
SAILSetc

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